

# Investment Pools Available

(as of September 2018)



## Asset Allocation Pools *(for donors who want to recommend a diversified investment strategy within one investment choice)*

INVESTMENT POOL	ALLOCATION	UNDERLYING FUND	OVERALL MORNINGSTAR RATING <sup>1</sup>	ANNUAL OPERATING EXPENSE <sup>2</sup>
<b>Conservative Pool</b>	~ 70% Cash & Fixed Income ~ 30% Equity	Manning & Napier Pro-Blend Conservative Term S Fund (EXDAX)	★ ★	0.88%
<b>Balanced Pool</b>	~ 45% Cash & Fixed Income ~ 55% Equity	Janus Balanced Fund (JABAX)	★ ★ ★ ★ ★	0.83%
<b>Socially Responsible Balanced Pool</b>	~ 40% Cash & Fixed Income ~ 60% Equity	Pax World Balanced Individual Investor Fund (PAXWX)	★ ★ ★	0.91%
<b>Growth Pool</b>	~ 20% Cash & Fixed Income ~ 80% Equity	American Century One Choice Aggressive Fund (AOGIX)	★ ★ ★ ★	0.99%

## Individual Investment Pools *(for donors who want to recommend a customized investment strategy by combining pools with specific objectives)*

INVESTMENT POOL	CATEGORY	UNDERLYING FUND	OVERALL MORNINGSTAR RATING <sup>1</sup>	ANNUAL OPERATING EXPENSE <sup>2</sup>
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### INDEX POOLS A low-cost approach that tracks market or broad index performance

<b>Income Index Pool</b>	Fixed Income	Schwab US Aggregate Bond Index (SWAGX)—as of August 1, 2017	N/A	0.04%
<b>Inflation Protected Bond Pool</b>	Fixed Income	Schwab Treasury Inflation Protected Securities Index (SWRSX)—as of August 1, 2017	★ ★ ★	0.05%
<b>Total Market Equity Index Pool</b>	Large Cap Equity	Schwab Total Stock Market Index Fund (SWTSX)	★ ★ ★ ★ <sup>3</sup>	0.03%
<b>International Equity Index Pool</b>	International Equity	Schwab International Index Fund (SWISX)	★ ★ ★ <sup>3</sup>	0.06%
<b>Small Cap Equity Pool</b>	Small Cap Equity	Schwab Small Cap Index Fund (SWSSX)	★ ★ ★ ★ <sup>3</sup>	0.05%

### ACTIVELY MANAGED POOLS Actively managed funds that seek to exceed market or broad index performance

<b>Short-Term Income Pool</b>	Fixed Income	Principal Short-Term Income Fund (PSHIX)	★ ★ ★ ★	0.43%
<b>Income Pool</b>	Fixed Income	Metropolitan West Total Return Bond Fund (MWTRX)	★ ★ ★ ★	0.67%
<b>Large Cap Equity Managed Pool</b>	Large Cap Equity	Parnassus Core Equity Fund (PRBLX)	★ ★ ★	0.87%
<b>International Equity Managed Pool</b>	International Equity	Hartford International Opportunities Fund (HAOYX)	★ ★ ★ ★	0.74%

### MONEY MARKET POOL Offers stability of capital liquidity and current income

<b>Money Market Pool</b>	Cash Investments	Schwab U.S. Treasury Money Fund (SWUXX) <sup>4</sup>	Not Available for Money Market Funds	★ <sup>5</sup>
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For those interested in socially responsible investing, we offer two pools with underlying funds supporting socially responsible mandates.

**Account holders should carefully consider information contained in the prospectus, or if available, the summary prospectus, for the registered underlying mutual funds, including investment objectives, risks, charges and expenses. You can request a prospectus by calling Schwab Charitable at 800-746-6216. Please read the prospectus carefully before making contributions or recommending investment of funds.**

**Money market funds are neither insured nor guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in the fund.**

<sup>1</sup> These are overall star ratings provided by Morningstar. Complete Morningstar information including current star ratings for the 3, 5, and 10 year periods, the respective Morningstar categories, and the number of funds ranked for each time period may be obtained by visiting [https://www.schwabcharitable.org/public/charitable/features/investment\\_options](https://www.schwabcharitable.org/public/charitable/features/investment_options). The Morningstar Rating™ for funds, or "star rating," is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% three-year rating for 36-59 months of total return, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total return. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. Ratings do not take into account the effects of sales charges and loads.

Except as noted below, all data provided by Morningstar, Inc. All rights reserved. The information contained herein is the proprietary information of Morningstar, Inc., and may not be copied or redistributed for any purpose and may only be used for noncommercial, personal purposes. The information contained herein is not represented or warranted to be accurate, correct, complete, or timely. Morningstar, Inc., shall not be responsible for investment decisions, damages, or other losses resulting from use of the information. Morningstar, Inc., has not granted consent for it to be considered or deemed an "expert" under the Securities Act of 1933. With respect to Schwab Funds, Charles Schwab Investment Management, Inc. provides the following data: total net assets, actual and average annual total returns, after-tax returns, annualized quarter-end performance, top ten holdings, portfolio breakdowns, expense ratios, and, for Schwab bond funds, credit ratings, average maturity, 30-day SEC yield, and tax-equivalent yield.

<sup>2</sup> This is a total of the underlying fund's net annual operating expenses, expressed as a percentage of its average net assets, and does not include Schwab Charitable's administrative fee. These figures are as of 9/30/18.

<sup>3</sup> Index funds are designed to track relevant market indices and do not typically earn more than 3 star Morningstar ratings.

<sup>4</sup> As of 10/4/2018, the Money Market Pool underlying fund was changed from the Schwab U.S. Treasury Money Fund to the Schwab Government Money Fund.

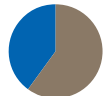
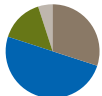

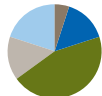
<sup>5</sup> Fund expenses may have been partially absorbed by Charles Schwab Investment Management, Inc. (CSIM) and Charles Schwab & Co., Inc. (Schwab) until further notice. Without these reductions, the fund's returns would have been lower. For more information, please see [Schwab U.S. Treasury Money Fund](#) summary prospectus.

## Suggested Investment Allocation Strategies

These investment strategies show how you might recommend an allocation of your donor-advised fund account assets among investments in various categories. Keep in mind that it is important to periodically review your strategy to make sure it continues to be consistent with your philanthropic goals. Please note that these examples are not based on market forecasts, but simply reflect an established approach to investing. They are not the only strategies available to you, and you may continue to recommend a complete allocation to an individual investment pool if you would like.

If one of these investment strategies matches your needs, you may use it to help create an asset allocation plan for your donor-advised fund account.

Please note that the performance information below does not reflect the returns of any actual investment pool or mutual fund. It was generated using general market indices representative of each asset class to give you an idea of how each type of strategy may have performed over the time period noted. For actual performance of the individual investment pools, please visit [www.schwabcharitable.org](http://www.schwabcharitable.org).

SHORT TERM	CONSERVATIVE	BALANCED	GROWTH
<p><b>Average Annual Return<sup>5</sup></b>            1970-2017: 5.97%            Best Year: 19.84%            Worst Year: -0.78%</p>	<p><b>Average Annual Return<sup>5</sup></b>            1970-2017: 7.55%            Best Year: 22.83%            Worst Year: -4.56%</p>	<p><b>Average Annual Return<sup>5</sup></b>            1970-2017: 9.26%            Best Year: 29.21%            Worst Year: -16.56%</p>	<p><b>Average Annual Return<sup>5</sup></b>            1970-2017: 10.02%            Best Year: 34.42%            Worst Year: -29.52%</p>
<p><u>Sample Allocations</u></p>  <ul style="list-style-type: none"> <li>■ 60% Money Market</li> <li>■ 40% Fixed Income</li> </ul>	<p><u>Sample Allocations</u></p>  <ul style="list-style-type: none"> <li>■ 30% Money Market</li> <li>■ 50% Fixed Income</li> <li>■ 15% Large Cap Equity</li> <li>■ 5% International Equity</li> </ul>	<p><u>Sample Allocations</u></p>  <ul style="list-style-type: none"> <li>■ 5% Money Market</li> <li>■ 45% Fixed Income</li> <li>■ 30% Large Cap Equity</li> <li>■ 8% Small Cap Equity</li> <li>■ 12% International Equity</li> </ul>	<p><u>Sample Allocations</u></p>  <ul style="list-style-type: none"> <li>■ 5% Money Market</li> <li>■ 15% Fixed Income</li> <li>■ 45% Large Cap Equity</li> <li>■ 15% Small Cap Equity</li> <li>■ 20% International Equity</li> </ul>
	<b>OR</b>	<b>OR</b>	<b>OR</b>
	<p><u>Asset Allocation Pools</u>  <b>100% Conservative Pool</b></p>	<p><u>Asset Allocation Pools</u>  <b>100% Balanced Pool            or Socially Responsible            Balanced Pool</b></p>	<p><u>Asset Allocation Pools</u>  <b>100% Growth Pool</b></p>

<sup>5</sup> Source: Schwab Center for Financial Research with data provided by Morningstar, Inc. The return figures for 1970–2017 are the compounded annual average, the minimum and the maximum annual total returns of hypothetical asset allocation plans. The asset allocation plans are weighted averages of the performance of the indices used to represent each asset class in the plans, include reinvestment of dividends and interest, and are rebalanced annually. The indices representing each asset class in the historical asset allocation plans are S&P 500® Index (large-cap equities); CRSP 6–8 Index for the period 1970–1978 and Russell 2000® Index for the period 1979–2017 (small-cap equities); MSCI EAFE® Net of Taxes (international equities); Ibbotson Intermediate-Term Government Bond Index for the period 1970–1975 and Bloomberg Barclays Barclays Capital U.S. Aggregate Index for the period 1976–2017 (fixed income); and Ibbotson U.S. 30-day Treasury Bill Index for the period 1970–1977 and Citigroup U.S. 3-month Treasury bills for the period 1978–2017 (money market). **Indices are unmanaged, do not incur fees or expenses, and cannot be invested in directly.**

Market fluctuations may cause the value of investments held in a donor-advised account to be worth more or less than the value of the original contribution to the funds. Funds may focus on certain sectors that may involve a greater degree of risk than other funds, which provide broader diversification. Funds that invest in international stocks may be exposed to additional risks, including currency fluctuations, political volatility, foreign taxes and foreign regulators and the potential for illiquid markets. Historically, small-cap stocks have been more volatile than stocks of larger, more established companies. TIPS generally have lower yields than conventional fixed-rate bonds and will likely decline in price during periods of deflation, which could result in losses. Socially screened funds exclude certain investments and therefore may not be able to take advantage of the same opportunities or market trends as funds that do not use social screens. Short-term bonds normally have lower yields than longer-term bonds and are more susceptible to reinvestment risk.

**Past performance is no guarantee of future results.**

Schwab Charitable is the name used for the combined programs and Services of Schwab Charitable Fund,™ an independent nonprofit organization. Schwab Charitable Fund has entered into service agreements with certain subsidiaries of The Charles Schwab Corporation.