

How our donors are making a difference



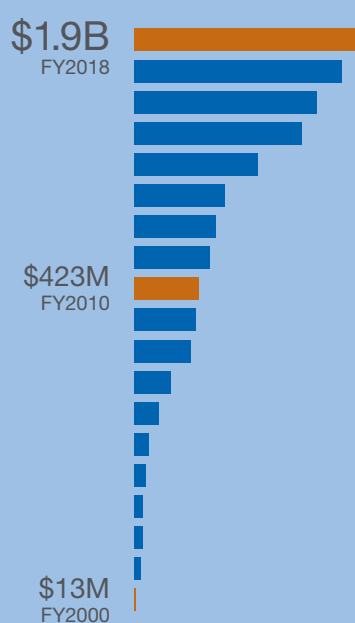
Highlights

FISCAL YEAR 2018	SINCE INCEPTION
\$1.9B IN GRANTS	\$10B IN GRANTS
78K CHARITIES SUPPORTED	130K CHARITIES SUPPORTED

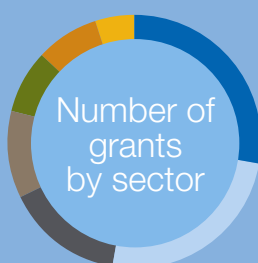
GRANTS

More than 60% of our donors say they give more because they have a Schwab Charitable account*

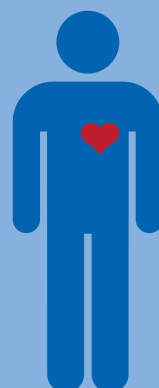
Grants reach an all-time high



FY2018



- INTERNATIONAL & FOREIGN AFFAIRS
- ENVIRONMENTAL ISSUES & ANIMAL WELFARE
- ARTS, CULTURE & HUMANITIES
- SOCIAL SERVICES & SOCIAL BENEFITS
- EDUCATION
- HEALTH & HUMAN SERVICES
- RELIGION



78,000 charities supported

TOP 5 CHARITIES

- Feeding America
- The Red Cross
- Planned Parenthood
- The Salvation Army
- Doctors without Borders



* 2017 Schwab Charitable donor survey
† Schwab Charitable FY financial data

CONTRIBUTIONS

Contributing appreciated non-cash assets held over a year helps donors give up to 20% more by potentially avoiding capital gains taxes on the sale of the assets[§]

74% OF INCOMING CONTRIBUTIONS WERE NON-CASH ASSETS



INVESTMENTS

Investment growth has enabled our donors to give an additional \$3B since inception

Core Account

Choice of 14 competitive, preselected investment pools

PRE-ALLOCATED

SINGLE ASSET CLASS

- Low cost index
- Actively managed

SOCIALLY AND ENVIRONMENTALLY RESPONSIBLE MANDATES

Professionally Managed Account[†]

Larger accounts may recommend an advisor to create a customized investment strategy

PUBLICLY TRADED SECURITIES

ALTERNATIVE INVESTMENTS

SOCIALLY AND ENVIRONMENTALLY RESPONSIBLE MANDATES

Schwab Charitable is an independent 501(c)(3) public charity with a mission to increase charitable giving in the U.S. by providing a tax-smart and simple giving solution to donors and their investment advisors.

[§] Amount will vary depending on the type, holding period, fair market value and cost basis of the asset contributed and the donor's specific tax situation. Schwab Charitable™ does not provide specific individualized legal or tax advice. Consult your tax advisor for more information.

[†] Professionally managed accounts are available for accounts with \$250K or more through independent investment advisors with Schwab Advisor Services, a business segment of The Charles Schwab Corporation serving independent investment advisors and includes the custody, trading, and support services of Charles Schwab & Co., Inc. While donors may recommend an advisor, Schwab Charitable must approve the recommendation. Alternative investment options are available for our largest accounts.

Schwab Charitable is the name used for the programs and services of Schwab Charitable Fund™, an independent nonprofit organization recognized as a tax-exempt public charity as described in Sections 501(c)(3), 509(a)(1), and 170(b)(1)(A)(v) of the Internal Revenue Code, which has entered into service agreements with certain subsidiaries of The Charles Schwab Corporation. Schwab Charitable's fiscal year 2018 ran from July 1, 2017, through June 30, 2018.

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